



SCHOOL OF
COMMERCE & MANAGEMENT STUDIES

2024

**DAYANANDA SAGAR UNIVERSITY
SCHOOL OF COMMERCE & MANAGEMENT STUDIES
MANAGEMENT DEVELOPMENT PROGRAM
BUILDING HIGH PERFORMANCE TEAMS**

30th March 2024

09.30 AM-4:30 PM

Gallery3
Innovation Campus,
KudluGate,
Dayananda Sagar University
Bangalore

Coordinators:

Dr.S.SaiGanesh
Professor
9994780365,
dr.saiganesh@dsu.edu.in



Dr.Shweta Tewari
Associate Professor
7439471321
shweta.tewari@dsu.edu.in



About the University

Dayananda Sagar Group of Institutions has been in existence for more than 60 years. DSU was established in the year 2014 with a focus on fostering comprehensive student development. We take pride in providing outstanding sports facilities and comfortable hostel services to accommodate both local and international students. Beginning in the academic year 2015–16, DSU has diversified its academic offerings to include a wide range of courses across various disciplines.

Vision:

To be known as the best B-School for aspiring management leaders in the country with industry focused curriculum and practice.

About the School of Commerce & Management Studies

MBA program offered by the School of Commerce & Management Studies, DSU goes beyond traditional pedagogical methods. Our MBA program is meticulously tailored to provide students with a solid foundation and a panoramic view of the business landscape. Offering a diverse range of eight specializations, our two-year full-time MBA program is designed to meet the evolving demands of various industries.

Mission

To create value for students, business and society by providing intellectual leadership, advancing the science and practice of management, and developing confident leaders to be the agents of change in a world driven by data, technology and innovation.

Effectiveness of organizations depends on Team Work at different levels of the departments. Teams are key role factors for organizational success. Team function effectiveness, Co-operation & Collaboration between teams within the organization are Prerequisites for its success. However, it is seen that there are many obstacles to effective team work viz. Personal attitude, behaviour & culture of the work force, Organizational values and systems, Tasks & Technology.

Programme Objectives

- Establishing clear goals and expectations aligned to the Vision, Mission of the organization
- Enhancing collaborative thinking and working
- Developing Leadership Skills
- Improving Communication
- Boosting Motivation and Morale
- Maximizing Individual strengths
- Promoting Accountability
- Building Trust and Respect
- Adapting to Change and Challenges
- Measuring and evaluating performance

Methodology: Presentation, Activity learning, Micro Lab Exercises.

Participation: Executives, Officers, Engineers, Managers, Sr Managers.

Programme Content

Session 1. Understanding High Performance Teams:
Session 2. Building Trust and Communication
Session 3. Setting clear Goals and Accountability
Session 4: Conflict Resolution:
Session 5 : Empowerment and Motivation

Conclusion & Action Planning

- Summary of key learning from the training program
- Individual action planning : Identifying specific strategies and goals for implementing learning within respective teams.

Resource Persons

Capt. Nagaraj Subba Rao, PhD is a Master Mariner and specialized in Navigation and Ocean Engineering. He has a Ph.D. in Organizational Behaviour and an advanced specialization in Strategic Leadership from the University of Illinois, Urbana Champaign, USA. He consults in the area of talent management and has served as Director of Human Resources in the IT industry and at a major university. Capt. Nagaraj is certified by Harvard Business Publishing, Harvard University, for Case Teaching methods & pedagogy.



Dr Jeba Kumar is the founder Director of Merit Matters, based at Bangalore .He had studied MBA, LL.B, M.Sc (Psy) , Ph.D in Management .

He has worked for more than 35 years and with Esteemed Corporate companies such as Smith Kline Beechem, Reid & Taylor, BPL, GMR Airports He is now operating as Director HR & Legal Services at Merit Matters, his own consultancy Organization providing Professional services on Training & Development including Legal services at In house & consultancy to MNCs & Corporate companies too . He is a promising motivator with dynamic & enthusiastic approach & committed to Human Resources Development to B Schools & Educational institutions too .



DrJebaKumar has exclusively conducted Training programs to Manufacturing , Pharmaceutical industries, Corporate companies MNCs, B-Schools , Service provider companies , benefited more than 25,000 participants by way of conducting Training sessions at Hotels, Prestigious institutions(NIPM, NHRD,ISTD, Universities , In House session at Unit level training facilities His holistic approach and profound impact on Individuals ,Industries, Educational institutions & Society ,reflects his unwavering commitment to Human Resources Management & Development coupled with welfare aspects too .

Dr. R. Krishnamoorthi, the Founder Director of CARE (Chidambaram Academy of Refinement & Enrichment), is a distinguished Psychologist, Soft Skills Trainer, and Advocate known for his multifaceted expertise. With a focus on holistic development, he serves as a counselor for academic, career, legal, and psychological guidance, operating counseling centers across South India.

His impact spans various sectors, having provided counseling services to esteemed companies like Carborundum Universal Ltd., LUK India Ltd., and Sundram Fasteners Ltd. Notably, he's been a calming influence at Titan Company Ltd. and has facilitated transformations in diverse individuals, aiding in marital reconciliation, battling depression, drug addiction, etc. His extensive contributions include training programs for corporate entities, universities, and schools, benefitting over a lakh of students.

Dr. Krishnamoorthi's dedication extends to legal practice and advisory roles for trusts, associations, and trade unions, coupled with memberships in prestigious professional organizations focused on human resources, management, and education. His holistic approach and profound impact on individuals and society reflect his unwavering commitment to human welfare.



Mr.S.Prasada Rao is the founder of People Development Consultants , based at Bangalore. He had studied Science, Law, Management , Training, NLP. He has worked for esteemed Multi National Company (Asea Brown Boveri : ABB) , Brindavan Alloys Ltd, Rayalaseema Paper Mills Ltd, Virtual Dynamics software,Nuntius Software, Suprawin Technologies, consultancy services; BIRLA CEMENT, for 35 years , holding responsible positions He is now operating as a Corporate Trainer : HR, POSH & NLP , is a promising motivator with dynamic & enthusiastic approach in Human Resources Training and development.



Mr S.Prasada Rao has extensively conducted training programs to Manufacturing industries Corporate companies, MNCs , B-Schools, Corporate Schools, Service providers benefitting more than 25,000 participants, by way of conducting training sessions at Hotels, Prestigious Institutions (NIPM, NHRD, ISTD, Universities) , In house at Unit level training facilities.

Mr S.Prasada Rao's dedication extends to consultancy advisory roles for Industries , MNCs, Enterprises, coupled with memberships in prestigious professional organizations focused on Human Resources, Management,, Development & Education . His holistic approach and profound impact on Individuals, Industries, Educational Institution & Society, reflect his unwavering commitment to Human Resources Management & Development coupled with Welfare aspects

Fee 

INR 2500/- only (All inclusive)
Certificates & Executive lunch will be provided to Participants
A/C Name- Dayananda Sagar University
IndusInd Bank
A/C No -100044771729
IFSC Code - INDB0000166, Branch – Malleshwaram
Please fill out the Google form after making the payment
<https://dsuedu.in/MDP-BHPT>

DISCOUNTS 

10 % for Early Bird Nominations with payment by 16-03-2024
• 10 % for Three (03) nominations from the same company with payments
• **ONLY ONE OPTION BENEFIT CAN BE AVAILED OF ABOVE TWO**